

2026 -C- The Difference Chi Sale – Consignor Information

Sale Date: SATURDAY, JANUARY 10, 2026, | Noon CST | Cattlemen's Congress Bar

Entry & Deadline Information

- Entry Deadline: **November 25** — Late entries may be accepted with a \$100 added fee.
- Cattlemen's Congress Deadline (November 25): All sale entries must ALSO be entered with CC for stalling purposes.
- Cattlemen's Congress stalls 3 head per 10-ft section. Tack space is not included.
- The most cost-effective way to gain more space is to enter more sale entries on the CC entry site.
- Entry Fee: **\$150** — \$100 of this applies to sale commission. Non-refundable.
- Sale commission is a flat **16%** - No sales/buybacks charged at the same rate.
- Consignments that sell will have yard charges deducted from sale settlement.
- Pedigree signs with lot number and sale animal information are provided.
- DNA & TH/PHA Submission Deadline: November 25th
- Photo Deadline – December 8th.
- Substitutions: \$50 per head.

Eligibility & Requirements

- Consignors must be active ACA members (adult or junior).
- Minimum weight of bulls 950 lbs.
- All animals and matings that are suspect for one or more genetic abnormalities (PHA, TH, AM & NH) must be tested for and have results on file with the ACA. No animals will sell without this testing.
- WDA (weight-day average) minimum: 2.5 lbs (Bulls), 2.0 lbs (Females).
- Scrotal circumference: Under 1 year: ≥ 28 cm; Over 1 year: ≥ 30 cm.
- Bulls with a birthweight ≥ 100 lbs are not eligible.
- Bulls recommended to be at least 10 months of age by sale date.

Sale Order & Screening:

- Each nomination is subject to screening by the ACA Sale Committee and sale coordinator.
- Bulls that do not meet the stated eligibility & Requirements may be screened out. Entry fees are non-refundable.
- Screened bulls incur yard fees at Cattlemen's Congress (paid by consignor).

Health & Veterinary Requirements

- All cattle must have a negative BVD-PI test (ear notch or serum), recorded on CVI.
- Tuberculosis: In Modified Accredited Advanced States, negative test within 60 days required for sexually intact ≥ 18 months, or accredited herd number + last herd test. Free States require no test.
- Trich test: All bulls must have a negative trich test within 30 days of sale.
- Brucellosis: Cattle from Brucellosis-free states do not require a test. Non-free states must test. All must have CVI with breed, age, sex, and ID.
- Semen test: Bulls ≥ 14 months must have satisfactory semen evaluation with certificate included at check-in.
- Bred females: Must have written pregnancy confirmation from a veterinarian.

Other Notes & Sale Contacts

- Any consignor with a balance on their ACA account will have it deducted from sale proceeds.
- Dustin Hurlbut, Chief Executive Officer: (605) 380-8052, dustin@chicattle.org
- Tyler Humphrey, Sale Manager: (419) 230-3450, humphreyagrimarketing@gmail.com

Consignor Agreement:

I am a member of the ACA and I agree to the rules and regulations governing the -C- The Difference Sale and to the decisions of the sale manager and sale committee regarding my entries. I understand that the ACA, the Cattlemen's Congress, the sale manager and other affiliated sale personnel act only as agents in the sale of the livestock I have entered here and that none of these parties may be held responsible for any accidents or losses that may occur during my involvement with this event.

Furthermore, I agree to make my show and sale entries available for veterinary inspection and to make certain that my entries comply with the health regulations associated with this event. I understand that my entry fee is non-refundable and that by signing below I agree to the terms listed in the -C- The Difference Sale catalog. Lastly, I agree that all commissions on my sale entries are to be paid first, before any liens or mortgages, from the proceeds of their sale.

Seller

Date