2027 -C- The Difference Chi Sale – Consignor Information

Sale Date: SATURDAY, JANUARY 9, 2027 | Noon CST | Cattlemen's Congress Sale Arena

Entry & Deadline Information

- Entry Deadline: **November 16** — Late entries may be accepted with a $100 added fee.
- Cattlemen's Congress Deadline (November 25): All sale entries must ALSO be entered with CC for stalling purposes.
- Cattlemen's Congress stalls 3 head per 10-ft section. Tack space is not included.
- The most cost-effective way to gain more space is to enter more sale entries on the CC entry site.
- Entry Fee: **$150** — Applies to sale commission. Non-refundable.
- Sale commission is a flat **16%** - No sales/buybacks charged at the same rate.
- Consignments that sell will have yard charges deducted from sale settlement.
- Pedigree signs with lot number and sale animal information are provided.
- DNA & TH/PHA Submission Deadline: November 16th
- Photo Deadline – December 1st. – Videos due by December 30th.
- Substitutions: $50 per head.

Eligibility & Requirements

- Consignors must be active ACA members (adult or junior).
- Minimum weight of bulls 950 lbs.
- All animals and matings that are suspect for one or more genetic abnormalities (PHA, TH, AM & NH) must be tested for and have results on file with the ACA. No animals will sell without this testing. Send this in soon. Results can take 3-4 weeks!
- WDA (weight-day average) minimum: 2.5 lbs (Bulls), 2.0 lbs (Females).
- Scrotal circumference: Under 1 year: ≥ 28 cm; Over 1 year: ≥ 30 cm.
- Bulls with a birthweight ≥ 100 lbs are not eligible.
- Bulls recommended to be at least 10 months of age by sale date.

Sale Order & Screening:

- Each nomination is subject to screening by the ACA Sale Committee and sale coordinator.
- Bulls that do not meet the stated eligibility & Requirements may be screened out. Entry fees are non-refundable.
- Screened bulls incur yard fees at Cattlemen's Congress (paid by consignor).

Health & Veterinary Requirements

- All cattle must have a negative BVD-PI test (ear notch or serum), recorded on CVI.
- Tuberculosis: In Modified Accredited Advanced States, negative test within 60 days required for sexually intact ≥ 18 months, or accredited herd number + last herd test. Free States require no test.
- Trich test: All bulls must have a negative trich test within 30 days of sale.
- Brucellosis: Cattle from Brucellosis-free states do not require a test. Non-free states must test. All must have CVI with breed, age, sex, and ID.
- Semen test: Bulls ≥ 14 months must have satisfactory semen evaluation with certificate included at check-in.
- Bred females: Must have written pregnancy confirmation from a veterinarian.

Other Notes & Sale Contacts

- Any consignor with a balance on their ACA account will have it deducted from sale proceeds.
- Dustin Hurlbut, Chief Executive Officer: (605) 380-8052, dustin@chicattle.org
- Tyler Humphrey, Sale Manager: (419) 230-3450, humphreyagrimarketing@gmail.com

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Consignor Agreement

I am a member of the ACA, and I agree to the rules and regulations governing the -C- The Difference Sale and to the decisions of the sale manager and sale committee regarding my entries. I understand that the ACA, the Cattlemen's Congress, the sale manager and other affiliated sale personnel act only as agents in the sale of the livestock I have entered here and that none of these parties may be held responsible for any accidents or losses that may occur during my involvement with this event.

Furthermore, I agree to make my show and sale entries available for veterinary inspection and to make certain that my entries comply with the health regulations associated with this event. I understand that my entry fee is non-refundable and that by signing below I agree to the terms listed in the -C- The Difference Sale catalog. Lastly, I agree that all commissions on my sale entries are to be paid first, before any liens or mortgages, from the proceeds of their sale.

PACKERS AND STOCKYARDS ACT. Seller acknowledges that Seller is hereby entering into a written agreement for the sale of livestock on credit to Sale Manager, and Seller understands that in doing so Seller will have no rights under the trust and prompt payment provisions of the Packers and Stockyards Act, 1921, as amended (7 U.S.C. §§ 181-229), with respect to any such credit sale. This written agreement for selling on credit shall remain in effect for one year commencing upon the Effective Date.

SETTLEMENT. Final settlement of the auction shall be made on or before 30 business days after all payments have been received or all funds have been collected. Sale Manager shall not be held responsible for the collection of payment if any goods or services are delivered or released from Seller to the buyer without full payment to the Sale Manager. In the event a buyer pays with a credit card and files a "Charge Back Dispute" at any time after final settlement is complete, Sale Manager shall require Seller to credit those funds back to Sale Manager's trust account. Sale Manager has the right to deduct from the net proceeds any outstanding balances for services or products sold to the Seller by the auction company or its affiliates prior to the final settlement of the Auction.

Seller Signature **Date**

Printed Name **Ranch/Farm Name**

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